JEFF SAIN

Client Advisor

Jeff Sain joined Laird Norton Wealth Management in 2006 and is a client advisor. For a wide variety of high-net-worth clients, including family owned businesses, he works to develop comprehensive wealth management plans that comprise both investment management and estate planning.

Jeff specializes in implementing complex trusts for multiple generations within families, incorporating into these vehicles investment solutions intended to achieve each client's goals and objectives. As such, Jeff works closely with clients' attorneys, accountants and insurers to conduct thorough reviews that lead to well-thought-out recommendations. Jeff also enjoys working with the younger generations within families and making sure their questions and concerns are addressed early on in the planning process.

With close to a decade of experience in wealth planning, Jeff was formerly a client associate and a client analyst, both at Laird Norton Wealth Management. He is a Certified Trust and Financial Advisor (CTFA), a CERTIFIED FINANCIAL PLANNER™ Professional, and has a bachelor's degree in business administration from Central Washington University.