LEE-NORAH SANZO

Senior Director, Client Services

Lee-Norah Sanzo joined Laird Norton Wealth Management (LNWM) in 2020 and is currently a senior director, client services. She has more than 30 years of experience in wealth management and private banking, with most of her career focused on trusts and estate planning. At LNWM, Lee-Norah is responsible for advising clients on trust strategies as well as managing trusts, working to ensure trust longevity and adherence to changing tax laws and regulations. She brings to her work extensive expertise in wealth planning, taxation, market analysis, and private banking, allowing her to use trusts to make the most of client assets now and for decades to come. She often works with multiple generations within families, educating and advising trust beneficiaries especially during times of change and transition.

Before joining Laird Norton Wealth Management, Lee-Norah was a Senior Vice President – Senior Fiduciary Advisory Specialist at Wells Fargo for more than a decade, responsible for trust and estate planning strategies for ultra-high-net-worth individuals and families. Prior to that, she worked for 15 years at US Bank in Seattle, starting there as a trust associate in 1994 and rising to the position of Vice President - Relationship Manager in the Private Client Group. Prior to that, Lee-Norah worked at Wilshire Associates in California as a Senior Associate working for high-net-worth accounts. Her broad experience at Wilshire included financial analysis in money manager performance measurement and money manager searches for Wilshire's pension consulting clients.

Lee-Norah has a Bachelor's in history from Pitzer College in Claremont, Calif. As a Seattle-area resident since 1993, Lee-Norah is actively involved in local nonprofits. She is the past chair of the finance committee at Seattle Children's Theatre, is on the board of the professional advisory council at the Fred Hutch Cancer Research Center, and chair of the consult and investment committee of Lifetime Advocacy Plus. She is a member of the Seattle Estate Planning Council and the East King County Estate Planning Council.