

# The Lifetime Advantage of LNWM's Integrated Services



## The Laird Norton Way

Laird Norton Wealth Management (LNWM) advises you based on a 360-degree view of your finances.

Not just your investments but all your assets: properties, businesses, and even the human capital that is waiting to be developed within your family, as you and your loved ones transition from one phase of life to another. The benefits of our integrated approach tend to compound over time and through multiple generations.

### Centered on Your Goals and Aspirations



## What Drives the LNWM Advantage

### Fee Only

We are not paid by commissions and we do not have our own products to sell. We pursue only the investments that work best for you.

### Integrated

We align your investments with your goals and risk profile, your cash flow needs, your tax situation and your estate plan. Because of this, each new financial decision is geared to build on the previous ones, getting you closer to the life you want.

### Tax-aware

Tax planning is top-of-mind in all we do for you, from minimizing taxes on investments to trust planning and cash flow management.

## Managing Your Wealth for Your Lifetime and Beyond

We are both a Trust Company and a Registered Investment Advisor, overseeing close to \$5 billion in assets for more than 425 clients in the US and abroad. LNWM's integrated approach allows all the gears of your financial life to work together to support your goals, now and for generations to come. You can then move forward with confidence.

**Learn More:** To find out more about how Laird Norton Wealth Management can provide you with a lifetime advantage, call or email us.

**LET'S TALK** |  800.426.5105 |  [hello@lnwm.com](mailto:hello@lnwm.com)